

| Name: | |
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| Date Created: | |
| Date Revised: | |

PROGRAM PLANNING GUIDE 2024-2025

Business Administration Diploma

Marketing Major

The purpose of this program-planning guide is to help students track their progress within their chosen program. The information in this planning guide is accurate at the time of printing and is subject to change without notice. It is the students' responsibility to ensure the accuracy of their program and course choice. Students should use the program-planning guide dated the year in which they began the program. This guide should be used in conjunction with the official version of the Medicine Hat College Calendar, and calendars of appropriate transfer institutions, which are the final authorities regarding program requirements.

Year One

| FALL SEMESTER | | WINTER SEMESTER | | | |
|--------------------------------|-------|-----------------|----------------------------------|-------|-------|
| COURSE | TERM | GRADE | | TERM | GRADE |
| | IENNI | GRADE | COURSE | IEKWI | GRADE |
| ACCT 111 | | | ACCT 113 | | |
| Introductory Accounting I | | | Introductory Accounting II | | |
| | | | Prerequisite: C- in ACCT 111 | | |
| COMM 140 | | | COMM 252 | | |
| Communication in the Workplace | | | Advanced Business Communications | | |
| ECON 201 | | | ECON 203 | | |
| Principles of Microeconomics | | | Principles of Macroeconomics | | |
| MGMT 161 | | | MGMT 243 | | |
| Management Theory | | | Human Resources Management | | |
| MGMT 193 | | | MKTG 171 | | |
| Business Problems Software | | | Marketing | | |
| Applications | | | | | |

Year Two

| FALL SEMESTER | | | WINTER SEMESTER | | |
|----------------------------------------|------|-------|-----------------------------------------|------|-------|
| COURSE | TERM | GRADE | COURSE | TERM | GRADE |
| FINA 255 | | | MGMT 263 | | |
| Finance | | | Organizational Behavior | | |
| Prerequisite: C- in ACCT 113 or | | | | | |
| ACCT 321 | | | | | |
| MGMT 284 | | | MGMT 268 | | |
| Business Statistics I | | | Business Integration | | |
| | | | Prerequisite: C- in (ACCT 113 or | | |
| | | | ACCT 321) & MGMT 161 & | | |
| | | | completion of 15 College level | | |
| | | | courses or permission from the Dean | | |

| MKTG 315 Science of Persuasion Prerequisite: C- in MKTG 171 | MKTG 251 Digital Design for Marketing Co-Requisite (if not already completed): MKTG 171 | |
|-------------------------------------------------------------------|-----------------------------------------------------------------------------------------|--|
| MKTG 325 Evidence-Based Marketing Prerequisite: C- in MKTG 171 | MKTG 345 Managing Marketing Relationships Prerequisite: C- in MKTG 171 or MKTG 325 | |
| MKTG 355 Creating Brand Intelligence Prerequisite: C- in MKTG 171 | MGMT 395 Business Law | |

CONTINUATION REQUIREMENTS:

• Prerequisite grades must be C- or higher.

GRADUATION REQUIREMENTS:

- Complete a minimum of 20 required Business Administration courses.
- Complete all of the courses in the program with a minimum cumulative GPA of 2.0.

NOTES:

- Students who:
 - a. choose to take courses in a different configuration than shown above or
 - b. drop or fail a class or
 - c. want to take a course in the spring semester

should meet with their academic advisor for assistance.

- Students are advised to refer to the MHC Academic Calendar regarding post-diploma degree completion opportunities.
- To successfully complete a second major within the Business Administration diploma in Accounting, Financial Services, Management or Marketing, students must meet MHC residency requirement and:
 - a. Complete 4 major specific courses
 - b. Complete 4 additional courses approved by the department